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14 **SUPERIOR COURT OF THE STATE OF CALIFORNIA**
15 **FOR THE COUNTY OF ALAMEDA**

16 PILLIOD, et al.
17 Plaintiffs,
18 vs.
19 MONSANTO COMPANY,
20 Defendant.

Case No. RG17862702
ASSIGNED FOR ALL PURPOSES TO
JUDGE WINIFRED SMITH
DEPARTMENT 21
MONSANTO COMPANY'S
MEMORANDUM OF POINTS AND
AUTHORITIES IN SUPPORT OF ITS
MOTION FOR JUDGMENT
NOTWITHSTANDING THE VERDICT

Hearing Date: July 19, 2019
Time: 11:00 a.m.
Department: 21
Reservation No. R-2087958
Trial Date: March 18, 2019

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TABLE OF CONTENTS

Page

I. INTRODUCTION 1

II. PLAINTIFFS FAILED TO PRESENT SUFFICIENT EVIDENCE THAT ROUNDUP CAUSED THEIR NHL..... 1

 A. Drs. Weisenburger and Nabhan Failed to Reliably “Rule In” Roundup. 2

 B. Drs. Weisenburger and Nabhan Failed to State a “Reasoned Explanation” Why They Ruled Out Plaintiffs’ Alternative Risk Factors..... 3

 C. Drs. Weisenburger and Nabhan Failed to Rule Out Unknown Causes. 4

III. MONSANTO IS ENTITLED TO JNOV ON PLAINTIFFS’ WARNINGS CLAIMS. 4

IV. MONSANTO IS ENTITLED TO JNOV ON PLAINTIFFS’ DESIGN-DEFECT CLAIMS. 6

V. MONSANTO IS ENTITLED TO JNOV ON PUNITIVE DAMAGES. 8

 A. Plaintiffs Did Not Present Clear and Convincing Evidence Sufficient to Establish that Monsanto Acted with Malice, Oppression or Fraud. 8

 B. The Punitive Damages Award Violates Due Process. 10

 C. There Was No Evidence That Monsanto Employees Were Managing Agents. 11

VI. PLAINTIFFS FAILED TO PRESENT ADMISSIBLE EVIDENCE TO SUPPORT MRS. PILLIOD’S FUTURE ECONOMIC DAMAGES. 11

VII. MONSANTO IS ENTITLED TO JNOV ON ALL OF PLAINTIFFS’ CLAIMS BECAUSE THEY ARE PREEMPTED BY FEDERAL LAW (FIFRA)..... 12

 A. Express Preemption 12

 B. Impossibility Preemption 12

VIII. CONCLUSION..... 13

TABLE OF AUTHORITIES

Page(s)

Cases

1
2
3
4
5 *In re Agent Orange*,
611 F. Supp. 1223 (E.D.N.Y. 1985)5
6
7 *Anderson v. Owens-Corning Fiberglas Corp.*,
53 Cal. 3d 987 (1991)4
8
9 *In re Angelia P.*,
28 Cal. 3d 908 (1981)8
10
11 *Bates v. Dow Agrosciences LLC*,
544 U.S. 431 (2005).....12
12
13 *Cooper v. Takeda Pharm. Am., Inc.*,
239 Cal. App. 4th 555 (2015)2, 3
3
4 *Corenbaum v. Lampkin*,
215 Cal. App. 4th 1308 (2013)11
5
6 *Daubert v. Merrell Dow Pharm. Inc.*,
43 F.3d 1311 (9th Cir. 1995)2
7
8 *Delos v. Farmers Grp., Inc.*,
93 Cal. App. 3d 642 (1979)11
9
10 *Dyna-Med, Inc. v. Fair Emp’t & Hous. Comm’n.*,
43 Cal. 3d 1379 (1987)8
11
12 *Egan v. Mutual of Omaha Ins. Co.*,
24 Cal. 3d 809 (1979)11
13
14 *Gustavsen v. Alcon Labs., Inc.*,
903 F.3d 1 (1st Cir. 2018).....13
15
16 *Hall v. Conoco Inc.*,
886 F.3d 1308 (10th Cir. 2018)4
17
18 *Hardeman v. Monsanto Co.*,
Case No. 3:16-cv-0525-VC (N.D. Cal. May 3, 2019)11
19
20 *Henderson v. Sec. Nat’l. Bank*,
72 Cal. App. 3d 764 (1977)8
21
22
23
24
25
26
27
28

1 *Howell v. Hamilton Meats & Provisions, Inc.*,
2 52 Cal. 4th 541 (2011)11

3 *Johnson v. Monsanto Co.*,
4 Case No. CGC-16-550128 (Cal. Super. Ct. August 18, 2018)11

5 *Jones v. Ortho Pharm. Corp.*,
6 163 Cal. App. 3d 396 (1985)1

7 *Lambert v. General Motors*,
8 67 Cal. App. 4th 1179 (1998)8

9 *Ludwig v. Superior Court*,
10 37 Cal. App. 4th 8 (1995)9

11 *Magic Kitchen LLC v. Good Things Int’l, Ltd.*,
12 153 Cal. App. 4th 1144 (2007)1

13 *Medo v. Super. Ct.*,
14 205 Cal. App. 3d 64 (1988)10

15 *Merck Sharp & Dohme Corp. v. Albrecht*,
16 No. 17-290, 2019 WL 2166393, 587 U.S. ____ (May 20, 2019)13

17 *Mutual Pharm. Co. v. Bartlett*,
18 570 U.S. 472 (2013)12

19 *Myers v. Trendwest Resorts, Inc.*,
20 178 Cal. App. 4th 735 (2009)5

21 *Nat’l Ass’n of Wheat Growers v. Zeise*,
22 309 F. Supp. 3d 842 (E.D. Cal. 2018)13

23 *O’Neil v. Crane Co.*,
24 53 Cal. 4th 335 (2012)7

25 *ONY, Inc. v. Cornershote Therapeutics, Inc.*,
26 720 F.3d 490 (2d Cir. 2013)9

27 *PLIVA, Inc. v. Mensing*,
28 564 U.S. 604 (2011)12

Pooshs v. Philip Morris USA, Inc.,
904 F. Supp. 2d 1009 (N.D. Cal. 2012)7

Rosa v. City of Seaside,
675 F. Supp. 2d 1006 (N.D. Cal. 2009)5

1	<i>S.C. Anderson, Inc. v. Bank of Am.,</i>	
2	24 Cal. App. 4th 529 (1994)	11
3	<i>Sargon Enter., Inc. v. Univ. of S. Cal.,</i>	
4	55 Cal. 4th 747 (2012)	1
5	<i>Seufert v. Merck Sharp & Dohme Corp.,</i>	
6	187 F. Supp. 3d 1163 (S.D. Cal. 2016).....	13
7	<i>In re Silicone Gel Breast Implants,</i>	
8	318 F. Supp. 2d 879 (C.D. Cal. 2004)	5
9	<i>State Farm Mut. Auto. Ins. Co. v. Campbell,</i>	
10	538 U.S. 408 (2003).....	10
11	<i>Stephen v. Ford Motor Co.,</i>	
12	134 Cal. App. 4th 1363 (2005)	6
3	<i>Stevens v. Owens-Corning Fiberglas Corp.,</i>	
4	49 Cal. App. 4th 1645 (1996)	11
5	<i>Trejo v. Johnson & Johnson,</i>	
6	13 Cal. App. 5th 110 (2017)	4, 6, 8
7	<i>Underwager v. Salter,</i>	
8	22 F.3d 730 (7th Cir. 1994)	9
9	<i>Valerio v. Andrew Youngquist Construction,</i>	
0	103 Cal. App. 4th 1264 (2002)	5
21	<i>Womack v. Lovell,</i>	
22	237 Cal. App. 4th 772 (2015)	5
23	<i>Wyeth v. Levine,</i>	
24	555 U.S. 555 (2009).....	12
25	Statutes	
26	7 U.S.C. § 136(G)	12
27	7 U.S.C. § 136(q)	13
28	7 U.S.C. § 136(q)(1)(F).....	12
	7 U.S.C. § 136a(c).....	12
	7 U.S.C. § 136a(c)(5)(D)	12
	7 U.S.C. § 136j.....	13

1	7 U.S.C. § 136v(b)	12
2	Cal. Civ. Code § 3294(b)	11
3	Cal. Code Civ. Proc. § 629(a)	1
4	Civ. Code § 3294	8
5	Other Authorities	
6	CACI 430	1
7	CACI 1205	5, 12
8	CACI 1220-1222	6
9		
10		
11		
12		
3		
4		
5		
6		
7		
8		
9		
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21		
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23		
24		
25		
26		
27		
28		

1 **I. INTRODUCTION**

2 Monsanto has produced glyphosate-based herbicides (hereinafter “Roundup”) in the United
3 States and much of the world for more than 40 years. Roundup has a safety record supported by a body
4 of studies more extensive than almost any other chemical in regular use anywhere. These studies
5 include rigorous registration studies required by the U.S. EPA and European regulators to demonstrate
6 the safety of Roundup, as well as many studies by independent scientists. Based on these studies,
7 regulators across the world have concluded on multiple occasions, after multi-year evaluations and risk
8 assessments, that glyphosate is *not* a human carcinogen. These facts highlight why the jury’s verdict
9 cannot be sustained. Monsanto seeks judgment notwithstanding the verdict (“JNOV”) because the
10 evidence was insufficient to support the verdict on any of Plaintiffs’ claims and directed verdict should
11 have been granted in Monsanto’s favor. *See Magic Kitchen LLC v. Good Things Int’l, Ltd.*, 153 Cal.
12 App. 4th 1144, 1154 (2007); *see also* Cal. Code Civ. Proc. § 629(a).¹

13 **II. PLAINTIFFS FAILED TO PRESENT SUFFICIENT EVIDENCE THAT ROUNDUP**
14 **CAUSED THEIR NHL.**

15 All of Plaintiffs’ claims fail for lack of reliable causation testimony. *See Jones v. Ortho Pharm.*
16 *Corp.*, 163 Cal. App. 3d 396 (1985) (affirming nonsuit where plaintiff failed to demonstrate medication
17 caused cancer). Plaintiffs were required to show that “but for” their exposure to Roundup, they would
18 not have developed their diseases. *See* CACI 430 (“Conduct is not a substantial factor in causing harm
19 if the same harm would have occurred without that conduct.”). But Plaintiffs’ experts conceded that
20 Plaintiffs could have developed their cancers even if they had never been exposed to Roundup.
21 Declaration of Eugene Brown (“Brown Decl.”) at Ex. A, Trial Transcript (“Tr.”) 4166:22-4168:25. And
22 those experts’ unapologetically results-oriented differential diagnosis methodology was designed solely
23 for this courtroom and did not comport with *Sargon*. *See, e.g.*, Tr. 4377:16-21; Tr. 5170:20-5171:9,
24 5172:5-6; *see also Sargon Enter., Inc. v. Univ. of S. Cal.*, 55 Cal. 4th 747, 771, 772 (2012).²

25 ¹ Monsanto hereby incorporates by reference the arguments made in its concurrently filed Motion for New Trial.

26 ² Dr. Sawyer’s testimony alone is inadequate to submit causation to the jury because he “defer[red]” to Drs.
27 Weisenburger’s and Nabhan’s differential diagnoses and “did not look at whatever other possible alternative causes
28 [Plaintiffs] may have or not have.” Tr. 3259:5-21. And although Dr. Sawyer testified as to Plaintiffs’ exposure, he did not
provide any dose of exposure.

1 **A. Drs. Weisenburger and Nabhan Failed to Reliably “Rule In” Roundup.**

2 Drs. Nabhan and Weisenburger professed to rely on “three pillars” of science—epidemiology,
3 animal studies, and mechanistic data—to “rule in” Roundup as the cause of Plaintiffs’ NHL. But their
4 testimony shows that they relied exclusively on just a few self-serving epidemiology studies and did not
5 rely on animal toxicology studies or mechanistic studies. Tr. 2892:10-2893:24; Tr. 4055:19-23.

6 For epidemiology to be probative of specific causation, it must demonstrate a minimum risk ratio
7 of 2.0. *See Cooper v. Takeda Pharm. Am., Inc.*, 239 Cal. App. 4th 555, 593 (2015) (“When . . .
8 epidemiological studies are offered to prove specific causation . . . under California law those analyses
9 must show a relative risk greater than 2.0 to be ‘useful’ to the jury.” (quoting *Daubert v. Merrell Dow*
10 *Pharm. Inc.*, 43 F.3d 1311, 1320 (9th Cir. 1995)). None of the data relied upon by Plaintiffs reliably
11 satisfies the minimum 2.0 risk ratio. It is undisputed that adjusting for multiple pesticides makes data
12 more reliable. Tr. 2906:10-23. Many of the studies did not find a statistically significant risk ratio of
13 2.0 or higher; and those that did were not adjusted for other pesticides. Tr. 2834:4-9; 2910:23-2911:5;
14 3915:22-3920:2, 3922:10-3924:16; 4099:8-4100:8. With respect to Plaintiffs’ specific NHL subtypes,
15 Drs. Nabhan and Weisenburger pointed to no data reporting a risk ratio of 2.0 or greater that is
16 statistically significant when adjusted for other pesticides.

17 The experts also examined several studies that pooled data to increase their reliability and
18 statistical power. Tr. 2733:23-2734:6; 4099:8-4100:3. Not one of those studies support a risk ratio of
19 2.0 or more. The NAPP data reported an “overall relative risk . . . [of] 1.13” and “no increased risk for
20 NHL following glyphosate exposure.” Tr. 2959:7-15.³ Dr. Weisenburger also admitted that Leon
21 (2019), the largest and most recent pooled-cohort study available, shows no increased risk of NHL and
22 only a 1.36 risk ratio for the DLBCL subtype. Tr. 2960:1-4; 2982:6-11. Similarly, the most recent
23 meta-analysis that Plaintiffs’ experts relied on showed only a 1.4 risk ratio. Tr. 2732:15-2733:10.

24 _____
25 ³ Drs. Nabhan and Weisenburger specifically relied on McDuffie (2001) and DeRoos (2003), which is data that has been
26 subsumed by NAPP data to increase its power and reliability. Tr. 4100:17-4101:7. But even viewed in isolation, the
27 McDuffie and DeRoos (2003) data does not reliably comport with *Cooper*. McDuffie was unadjusted for other pesticides.
28 Tr. 2834:4-9, 4098:4-8. When another paper, Hohenadel, used the McDuffie data but controlled for malathion, it showed
no increased risk. Tr. 2908:4-2910:10. And DeRoos (2003) studied 47 pesticides but only captured 36 exposed Roundup
cases, resulting in “sparse data bias.” Tr. 4860:7-24.

1 **B. Drs. Weisenburger and Nabhan Failed to State a “Reasoned Explanation” Why**
2 **They Ruled Out Plaintiffs’ Alternative Risk Factors.**

3 Drs. Weisenburger and Nabhan further failed to provide “a reasoned explanation illuminating
4 why” they ruled out Plaintiffs’ alternative risk factors that were supported by substantial evidence,
5 including risk ratios equal to or in excess of those for glyphosate. *See Cooper*, 239 Cal. App. 4th at 578,
6 585-86 (requiring experts to exclude “alternative explanation[s] for the disease”). Both experts agreed,
7 for example, that “there’s something about aging which increases the chances or likelihood” of
8 obtaining NHL five-or-six fold after the age of 65, which Mr. and Mrs. Pilliod are. Tr. 2866:11-14,
9 2867:8-12; 4134:7-11. Thus, Plaintiffs had to provide a reasoned explanation ruling out unknown or
age-related causes, which they did not. Each Plaintiff also had numerous individual risk factors.

10 ***Mrs. Pilliod:*** Dr. Weisenburger flatly admitted that people, like Mrs. Pilliod, who were
11 “exposed to herbicides for more than 17 years” but were t(14;18) negative had “no increased risk of
12 NHL” (Tr. 2803:1-6), and conversely that people, like Mrs. Pilliod, who were t(14;18) negative but
13 smoked tobacco starting before age 20 had a statistically significant doubling of the risk of NHL (Tr.
14 2815:10-18). This means that Mrs. Pilliod’s smoking history and not Roundup exposure was the most
15 likely cause of her NHL according to Dr. Weisenburger’s own research. Tr. 2806:12-17, 2808:1-25,
16 2810:1-2811:15. In addition, Mrs. Pilliod had several other significant risk factors for NHL that neither
17 Dr. Nabhan nor Dr. Weisenburger adequately ruled out: a personal history of cancer (which more than
18 doubles the risk of later having NHL); a family history of cancer; Hashimoto’s disease (which triples the
19 risk of NHL); and obesity. Tr. 2851:2-2855:18; 2867:21-2869:2; 4388:22-4389:13.

20 ***Mr. Pilliod:*** Drs. Weisenburger and Nabhan failed to reliably rule out Mr. Pilliod’s alternative
21 risk factors of ulcerative colitis, genital warts, and recurrent skin cancers. Ulcerative colitis poses an
22 “overall risk” for developing NHL that is “statistically significant [of] 1.5.” Tr. 2857:13-15; 2864:10-
23 12. Dr. Weisenburger, however, “didn’t even know” Mr. Pilliod was diagnosed in 2006 with
24 “inflammatory bowel most consistent with ulcerative colitis” until shown the pathology report during
25 cross-examination. Tr. 2859:16-19. He thus could not have even considered this risk factor when he did
26 his differential diagnosis and could not have formed an informed, reliable opinion. Drs. Weisenburger
27 and Nabhan likewise failed to explain how they were able to exclude the statistically significant risk
28

1 ratio of 3.0 to 3.1 in men, like Mr. Pilliod, who have experienced recurrent genital warts. Tr. 2884:5-8;
2 2885:13-16; 2887:22-2888:3. Finally, the experts' offhand dismissals of Mr. Pilliod's extensive history
3 of prior skin cancers is not a reasoned explanation for excluding his many skin cancers as the risk factor
4 that most contributed to his NHL. Tr. 2783:3-13; Tr. 2877:5-2879:3.

5 **C. Drs. Weisenburger and Nabhan Failed to Rule Out Unknown Causes.**

6 Finally, Drs. Nabhan and Weisenburger failed to offer any "reasoned explanation" for ruling out
7 unknown causes. Approximately 70% of NHL cases result from unknown causes. Tr. 2791:15-20;
8 4163:15-21. Yet, neither expert ruled out idiopathic causes for any reason except that Plaintiffs had
9 been exposed to Roundup, which is both results-driven and nonsensical given the epidemiology ratios.
10 Tr. 2889:24-2890:14 (for a hypothetical person with Mr. Pilliod's same medical history "who hasn't
11 been exposed to Roundup, [he] would say [he] has no idea why that person developed NHL" but for Mr.
12 Pilliod "[he'd] say it's got to be the Roundup").

13 This type of litigation-oriented opinion is precisely why "differential etiologies are . . . only valid
14 if . . . a substantial proportion of competing causes are known." Federal Jud. Center, Reference Manual
15 on Scientific Evidence (3d ed. 2011) pp. 617-618, footnote omitted (Brown Decl. Ex. V). "Thus, for
16 diseases [like NHL] for which the causes are largely unknown, . . . a differential etiology is of little
17 benefit." *Id.* Plaintiffs' experts' differential etiology testimony on NHL is fundamentally unreliable,
18 and as a result, the jury's verdict that Roundup caused Plaintiffs' NHLs is not supported by sufficient
19 evidence. *See, e.g., Hall v. Conoco Inc.*, 886 F.3d 1308, 1314 (10th Cir. 2018).

20 **III. MONSANTO IS ENTITLED TO JNOV ON PLAINTIFFS' WARNINGS CLAIMS.**

21 To prove their warnings-based claims,⁴ Plaintiffs were required to present competent evidence
22 that Roundup's alleged risk of NHL was "known or knowable in light of the generally recognized and
23 prevailing best scientific and medical knowledge" at the time that Monsanto distributed the Roundup
24 that allegedly caused their injuries. *Anderson v. Owens-Corning Fiberglas Corp.*, 53 Cal. 3d 987, 1002
25

26 ⁴ A finding of no liability on the strict liability theory *necessarily* establishes no liability on a negligent failure-to-warn
27 theory based on the same facts. *See, e.g., Trejo v. Johnson & Johnson*, 13 Cal. App. 5th 110, 132-33 (2017).
28

1 (1991); *see also* CACI 1205. Here, the latest relevant time of distribution was 2011 for Mr. Pilliod and
2 early 2015 for Mrs. Pilliod, and Plaintiffs failed to prove that the risk of NHL from exposure to Roundup
3 was “known or knowable” at that time, or anytime thereafter.

4 Any exposure or distribution of the product after Plaintiffs were diagnosed with NHL is
5 irrelevant because it could not have caused or contributed to the development of their NHL. Mr. Pilliod
6 was diagnosed with DLBCL in 2011 and Mrs. Pilliod was diagnosed with PCNSL in the first half of
7 2015. Tr. 3772:6-10; 4157:23-4159:2. Thus, at the very latest, Monsanto’s duty to warn cannot be
8 judged later than 2011 for Mr. Pilliod or later than early 2015 for Mrs. Pilliod. Furthermore, Dr. Sawyer
9 based his opinions on Mr. and Mrs. Pilliod’s exposure to Roundup that allegedly caused their cancers
10 from 1982 to 2012. Tr. 3246:11-3247:15; 3264:15-19; 3273:13-18. Plaintiffs did not quantify *any*
11 alleged exposure after 2012 and thus did not present competent evidence that exposure after 2012 was
12 sufficient to cause or contribute to their injuries.⁵

13 Plaintiffs argue that the risk of NHL was “knowable” as early as the 1980s because some animal
14 studies showed an increase in tumors. But the existence of studies demonstrating a possible risk does
15 *not* make the risk generally accepted.⁶ *See Rosa v. City of Seaside*, 675 F. Supp. 2d 1006, 1014 (N.D.
16 Cal. 2009) (rejecting argument that risk was “knowable,” despite the existence of literature suggesting
17 that risk could exist). CACI makes clear that a risk is not “knowable in light of ‘the generally accepted’
18 scientific knowledge” and does not give rise to a duty to warn if it is a *minority view* that is not “the
19 ‘prevailing’ or ‘best’ scientific view.” *See* CACI 1205, Directions for Use.

20 Plaintiffs failed to meet their burden of presenting evidence that, in 2011 or before, it was the
21

22 ⁵ Plaintiffs have argued that “Monsanto’s liability should be judged at least up to when the Pilliods ceased using the
23 product.” *See* Pls.’ Opp. to Nonsuit at 2. By Plaintiffs’ own admission, the latest possible relevant time of distribution is
24 2011. *See* First Am. Compl. ¶ 14. It is black-letter law that “a pleader is bound by well pleaded material
25 allegations.” *Valerio v. Andrew Youngquist Construction*, 103 Cal. App. 4th 1264, 1271 (2002); *Myers v. Trendwest*
26 *Resorts, Inc.*, 178 Cal. App. 4th 735, 746 (2009). “Facts established by pleadings . . . *may not be contradicted by the party*
27 *whose pleadings are used against him or her.*” *Id.*; *see also* *See Womack v. Lovell*, 237 Cal. App. 4th 772 (2015).

28 ⁶ Numerous courts have acknowledged that it is problematic to rely on animal studies alone in determining carcinogenicity.
See, e.g., In re Agent Orange, 611 F. Supp. 1223, 1241 (E.D.N.Y. 1985) (animal studies are “generally viewed with more
suspicion than epidemiological studies”); *In re Silicone Gel Breast Implants*, 318 F. Supp. 2d 879, 912 (C.D. Cal.
2004) (“The animal studies . . . do not support any conclusion about specific causation.”).

1 “prevailing” or “generally accepted” view in the scientific community that exposure to Roundup carried
2 a risk of NHL. The uncontroverted evidence established that until the IARC monograph was published
3 in 2015—*after the exposure they claim caused their harm and after the onset of their cancers*—every
4 single regulatory agency that had examined the prevailing science had determined there was insufficient
5 evidence that glyphosate could cause cancer in herbicide users. *See, e.g.*, Tr. 1926:13-25. Plaintiffs’
6 own general causation expert, Dr. Christopher Portier, testified that even he did not come to the opinion
7 that glyphosate was a carcinogen at any time prior to 2015. Tr. 1902:6-9.

8 Even if the Court were to consider what was known or knowable after the relevant time period, it
9 would not alter the analysis because Plaintiffs did not offer competent evidence that the 2015 IARC
10 hazard assessment determination was or is the prevailing or generally accepted view in the scientific
11 community. To the contrary, after IARC published its Monograph, numerous scientific and regulatory
12 agencies worldwide re-assessed their views, rejected IARC’s classification, and re-affirmed their prior
13 conclusions that glyphosate is not likely to be a carcinogen.⁷ Moreover, IARC conducts only a hazard
14 assessment, meaning that it “does not establish the exposure conditions that would pose cancer risks to
15 individuals in their daily lives.” Tr. 2225:19-24.⁸

16 **IV. MONSANTO IS ENTITLED TO JNOV ON PLAINTIFFS’ DESIGN-DEFECT CLAIMS.**

17 For both their strict liability and negligent design claims, Plaintiffs must prove that there was a
18 defect in the design of Roundup and that the defect caused their harm. *See Trejo v. Johnson & Johnson*,
19 13 Cal. App. 5th 110, 142 (2017).⁹

21 ⁷ *See, e.g.*, Tr. 1899:23-1900:1 (ECHA); 1900:3-10; 4082:22-4083:4 (Australian Pesticides and Veterinary Medicines
22 Authority); 1900:11-23; 4075:14-20 (Health Canada); 1929:22-1930:2 (EFSA); 1953:7-15 (EFSA & ECHA); 1970:14-16
(EPA); 4081:11-4082:6 (New Zealand).

23 ⁸ *See, e.g.*, Tr. 2247:15-19 (Plaintiffs’ causation expert Dr. Jameson testifying that scientists at ECHA, EFSA, EPA, Health
24 Canada, and Australia disagree with him); Tr. 1900:11-1901:1 (As of 2017, no pesticide regulatory authority considered
25 glyphosate to be a carcinogenic risk of concern to humans). Plaintiffs argue that IARC was a prevailing view because 94
scientists agreed with it. The fact that 94 of the world’s millions of scientists expressed agreement with IARC does not
make it the “prevailing” view in the scientific community in light of the overwhelming disagreement with IARC by the
world’s regulators; rather, that is the epitome of a minority view.

26 ⁹ Plaintiffs’ negligent failure-to-warn and negligent design claims also fail for the independent reason that they have
27 presented no evidence whatsoever about the appropriate standard of care. *See CACI 1220-1222; Stephen v. Ford Motor Co.*,
134 Cal. App. 4th 1363, 1367 (2005).

1 This is fundamentally not a design-defect case. Rather, Plaintiffs presented evidence about
2 Monsanto's failure to warn about an alleged health risk. Nevertheless, if Plaintiffs' design-defect claim
3 is that glyphosate is unavoidably unsafe because it causes cancer, it is invalid under California law. *See*
4 *Brown v. Superior Court*, 44 Cal. 3d 1049, 1059-60 (1988). Second, imposing liability on Monsanto
5 based on Roundup's use of glyphosate, a raw ingredient, would be the same as imposing categorical
6 liability, which is not allowed under California law. *See Poosh v. Philip Morris USA, Inc.*, 904 F.
7 Supp. 2d 1009, 1025-26 (N.D. Cal. 2012).

8 To get around these legal deficiencies, Plaintiffs have tried to articulate a design-defect claim
9 based on the combination of glyphosate and the surfactants used in Roundup. But any claim based on
10 that theory fails because Plaintiffs have put forth *no* evidence that the specific *design* of Roundup caused
11 their harm; in other words, they failed to demonstrate that they would not have contracted NHL if they
12 had used a different glyphosate-based formulation or if Roundup used an alternative surfactant. *See,*
13 *e.g., O'Neil v. Crane Co.*, 53 Cal. 4th 335, 347 (2012) (plaintiff must prove design caused harm).

14 Neither of Plaintiffs' specific causation experts, Dr. Nabhan nor Dr. Weisenburger, testified that
15 Roundup, as opposed to glyphosate on its own, caused Plaintiffs' NHL. Tr. 2891:12-15. The only
16 expert who gave any meaningful testimony about the formulation was Dr. Sawyer. And although Dr.
17 Sawyer testified that certain surfactants are safer than the POEA used in Roundup, his testimony was far
18 from sufficient to establish that Plaintiffs' cancer was caused by Monsanto's use of POEA as opposed to
19 a different surfactant. He did not testify that Plaintiffs' cancer would have been avoided had Monsanto
20 used a different formulation. His testimony focused on his opinion that Roundup is more genotoxic than
21 glyphosate, meaning that it can cause damage to DNA. Tr. 1700:13-15. But just because something is
22 genotoxic does not mean that it will lead to cancer. Tr. 1983:1-24. Moreover, he could not reliably
23 opine as to whether the formulation caused Plaintiffs' NHL because he is not an oncologist or medical
24 doctor of any sort, and he admittedly did not consider Plaintiffs' other risk factors. Tr. 3259:5-9. In
25 short, Plaintiffs have not demonstrated that Roundup's *design* caused their NHL. And in any event, the
26 evidence was not sufficient to prove that glyphosate or Roundup causes NHL generally.

27 Plaintiffs' design-defect claims fail for the additional reason that this case does not qualify for
28

1 the consumer expectations test, which was the only strict liability theory Plaintiffs pursued. The
2 consumer expectations test is “reserved for cases in which the everyday experience of the product’s
3 users permits a conclusion that the product’s design violated minimum safety assumptions.” *Trejo*, 13
4 Cal. App. 5th at 156. This is not such a case, and JNOV must be granted on the design-defect claims.¹⁰

5 **V. MONSANTO IS ENTITLED TO JNOV ON PUNITIVE DAMAGES.**

6 To recover punitive damages, Plaintiffs had to prove by clear and convincing evidence that
7 Monsanto committed malice, oppression, or fraud. Civ. Code § 3294. California law “does not favor
8 punitive damages and they should only be granted with the greatest of caution,” *Dyna-Med, Inc. v. Fair*
9 *Emp’t & Hous. Comm’n.*, 43 Cal. 3d 1379, 1392 (1987), and in the “clearest of cases,” *Henderson v.*
10 *Sec. Nat’l. Bank*, 72 Cal. App. 3d 764, 771 (1977). Plaintiffs must prove punitive damages by clear and
11 convincing evidence, which requires proof that “leave[s] no substantial doubt [and is] sufficiently strong
12 to command the unhesitating assent of every reasonable mind.” *In re Angelia P.*, 28 Cal. 3d 908 (1981).
13 Plaintiffs failed to meet this burden.

14 **A. Plaintiffs Did Not Present Clear and Convincing Evidence Sufficient to Establish**
15 **that Monsanto Acted with Malice, Oppression or Fraud.**

16 In light of the scientific and regulatory evidence discussed above, Plaintiffs cannot meet their
17 punitive-damages burden. Monsanto’s reliance on a worldwide regulatory safety consensus was
18 reasonable corporate conduct and nothing close to the “despicable” conduct required to support punitive
19 damages. Indeed, Plaintiffs’ expert Dr. Nabhan acknowledged that, even today, reasonable people can
20 disagree about whether glyphosate should be classified as a carcinogen. Tr. 4072:20-4073:2. This
21 concession should preclude an award of punitive damages. Even if the jury disagrees with the experts at
22 EPA, EFSA, ECHA, Health Canada, the Australian Pesticides and Veterinary Medicines Authority, and
23 other respected agencies, the record cannot possibly support a finding of *clear and convincing* evidence
24 that Monsanto acted with *malice or oppression* simply for selling a product that expert regulators
25 believed, and still believe, is safe for human use. Such evidence precludes any possible finding that

26 ¹⁰ Plaintiffs’ negligent design claims fail for the same reasons as their strict liability design defect claims. *See Lambert v.*
27 *General Motors*, 67 Cal. App. 4th 1179, 1185 (1998) (where liability is based on design, strict liability and negligence
28 claims merge).

1 Monsanto “intended” to cause harm or acted despicably.

2 On top of these facts, the specific evidence Plaintiffs highlighted in this case does not come close
3 to clear and convincing evidence of “despicable” conduct in which Monsanto consciously disregarded
4 probable danger. Plaintiffs highlight the following acts or omissions:

- 5 • Monsanto’s supposed failure to perform follow-up genotoxicity studies recommended by Dr.
6 Parry in 1999. Tr. at 1365:1-1374:6, 3586:6-3594:2.
- 7 • Monsanto’s alleged “ghostwriting” of toxicology papers for Dr. Williams in 2000 and the
8 Intertek papers in 2016. Tr. 1374:7-1376:21; Reeves Dep. at 458:15-466:13 (Brown Decl. Ex.
9 B); Heydens Dep. at 29:24-36:20 (Brown Decl. Ex. F); Koch Dep. at 295:13-297:18 (Brown
10 Decl. Ex. G).
- 11 • Monsanto’s supposed efforts to play “whack-a-mole” in response to scientific findings on
12 glyphosate (Goldstein Dep. at 73:14-75:7 (Brown Decl. Ex. E)), to “orchestrate an outcry”
13 against IARC, (Tr. 1398:7-1400:20; Goldstein Dep. at 135:20-136:11), and to otherwise
14 “discomfort” its opposition (Murphey Dep. 204:21-210:7 (Brown Decl. Ex. I)).
- 15 • Monsanto’s allegedly improper communications with Jess Rowland and others at EPA and other
16 regulatory agencies. Reeves Dep. at 715:22-725:13 (Brown Decl. Ex. B).
- 17 • Monsanto failed to do carcinogenicity studies on Roundup. Reeves Dep. at 183:1-185:21
18 (Brown Decl. Ex. B).

19 Many of these assertions are untrue and are contradicted by the evidence, and the remaining allegations,
20 even if true, do not amount to clear and convincing evidence of “despicable” conduct.

21 For instance, the evidence showed that Monsanto *did* complete many of the studies
22 recommended by Dr. Parry. Martens Dep. at 212:4-230:2 (Brown Decl. Ex. H) The evidence further
23 showed that in every case of alleged “ghostwriting,” Monsanto’s contributions were either publicly
24 identified or did not rise to the level warranting authorship or recognition. Heydens Dep. at 376:3-
25 409:17. The evidence also showed that Monsanto did not engage in any wrongdoing in its responses to
26 the scientific findings on glyphosate from IARC and other sources or in its communications with Jess
27 Rowland, EPA, or any other regulatory agency. Goldstein Dep. at 129:14-133:15, 135:20-136:11;
28 Reeves Dep. 715:27-721:20. Instead, the company’s conduct in anticipating the IARC decision was
consistent with a company that truly believes its product to be safe. Furthermore, Monsanto’s actions
and communications in response to these scientific findings amount to protected speech under the First
Amendment. *See, e.g., ONY, Inc. v. Cornershote Therapeutics, Inc.*, 720 F.3d 490, 497 (2d Cir. 2013);
Underwager v. Salter, 22 F.3d 730, 736 (7th Cir. 1994); *Ludwig v. Superior Court*, 37 Cal. App. 4th 8,

1 21 (1995).¹¹ The evidence also demonstrated that Monsanto would, and did, warn of risks associated
2 with Roundup when those risks were known. *See* Tr. 3146:17-18. Finally, the evidence showed that
3 Monsanto has not done a long-term carcinogenicity study on Roundup because such a study is
4 impossible. Martens Dep. at 205:9-207:15.

5 **B. The Punitive Damages Award Violates Due Process.**

6 Plaintiffs’ punitive damages arguments, which are premised almost entirely on alleged conduct
7 that occurred before or after the time period of distribution that allegedly caused Plaintiffs’ harm, cannot
8 support an award of punitive damages without violating Monsanto’s federal due process rights. A
9 punitive damage award cannot be premised on “conduct that bore no relation to the [Plaintiffs’] harm.”
10 *State Farm Mut. Auto. Ins. Co. v. Campbell*, 538 U.S. 408, 422-23 (2003) (“A defendant’s dissimilar
11 acts, independent from the acts upon which liability was premised, may not serve as the basis for
12 punitive damages. A defendant should be punished for the conduct that harmed the plaintiff, not for
13 being an unsavory individual or business.”); *accord Medo v. Super. Ct.*, 205 Cal. App. 3d 64, 68 (1988)
14 (“Punitive damages are not simply recoverable in the abstract. They must be tied to oppression, fraud or
15 malice in the conduct which gave rise to liability in the case.”).

16 There is no evidence providing a causal nexus between Plaintiffs’ diagnosis of NHL in 2011 and
17 2015 and any of Monsanto’s actions that occurred after the onset of Plaintiffs’ NHL or before Roundup
18 was distributed to Plaintiffs. Monsanto’s alleged efforts to “ghostwrite” the 2016 Intertek papers,
19 “orchestrate an outcry” to the IARC Monograph, communicate with EPA employee Jess Rowland, and
20 numerous other pieces of evidence introduced by Plaintiffs in this case cannot serve as the basis for
21 punitive damages.

22 The excessive punitive damages award in this case violates due process for the additional reason
23 that Monsanto has already been punished *twice* for the same alleged conduct. In considering the
24 propriety of punitive damages, the court should consider whether “there is the likelihood of several jury-
25 imposed punitive damage awards, each of which is sufficient to punish in the entirety for the misconduct
26 involved.” *Delos v. Farmers Grp., Inc.*, 93 Cal. App. 3d 642, 667 (1979). Both past and likelihood of

27 ¹¹ Plaintiffs admit that the evidence surrounding Jess Rowland is largely irrelevant to punitive damages. Tr. 4298:20-24.

1 future punitive damages are relevant in calculating the adequate amount of punitive damages. *Stevens v.*
2 *Owens-Corning Fiberglas Corp.*, 49 Cal. App. 4th 1645, 1661 (1996).

3 Here, no punitive damages are necessary to punish or deter, as Monsanto has already been
4 ordered to pay over \$100 million in punitive damages in the *Johnson* and *Hardeman* cases. *See Johnson*
5 *v. Monsanto Co.*, Case No. CGC-16-550128 (Cal. Super. Ct. August 18, 2018); *Hardeman v. Monsanto*
6 *Co.*, Case No. 3:16-cv-0525-VC (N.D. Cal. May 3, 2019).

7 **C. There Was No Evidence That Monsanto Employees Were Managing Agents.**

8 Plaintiffs' claims for punitive damages also fail because they have not identified any wrongdoing
9 by Monsanto's officers, directors, or managing agents. *See* Cal. Civ. Code § 3294(b). A "managing
10 agent" under section 3294(b) is limited to employees with "broad discretion" that "determine[] corporate
11 policy." *Egan v. Mutual of Omaha Ins. Co.*, 24 Cal. 3d 809, 822-23 (1979). Plaintiffs provided no
12 evidence that any of Monsanto's witnesses in this case were "managing agents" or that any company
13 policy was malicious. There was no evidence whatsoever that any Monsanto employee at any time
14 thought Roundup causes cancer. To the contrary, numerous company witnesses testified that the
15 company has time and time again found the product to be safe.

16 **VI. PLAINTIFFS FAILED TO PRESENT ADMISSIBLE EVIDENCE TO SUPPORT MRS.**
17 **PILLIOD'S FUTURE ECONOMIC DAMAGES.**

18 Mrs. Pilliod's entire future economic damage case was based on her purported need for a lifetime
19 supply of Revlimid. But Mrs. Pilliod failed to prove the amount of her future damages with reasonable
20 certainty and with admissible, competent evidence. *See S.C. Anderson, Inc. v. Bank of Am.*, 24 Cal.
21 App. 4th 529, 537-38 (1994); *Howell v. Hamilton Meats & Provisions, Inc.*, 52 Cal. 4th 541 (2011);
22 *Corenbaum v. Lampkin*, 215 Cal. App. 4th 1308 (2013). Instead, she only introduced evidence of a
23 price of Revlimid that bore no relationship to what she or her insurance company might actually pay for
24 the drug. Tr. 3981:1-4, 4201:14-17, 4202:12-14, 4201:21-24. The judgment awarding Mrs. Pilliod
25 \$2,957,710 in future economic damages must be vacated.

1 **VII. MONSANTO IS ENTITLED TO JNOV ON ALL OF PLAINTIFFS' CLAIMS BECAUSE**
2 **THEY ARE PREEMPTED BY FEDERAL LAW (FIFRA).**

3 **A. Express Preemption**

4 FIFRA has an express preemption clause that prohibits States from imposing “any requirements
5 for labeling or packaging” that are “in addition to or different from” FIFRA’s requirements. 7 U.S.C. §§
6 136a(c), 136v(b). In *Bates v. Dow Agrosciences LLC*, the Supreme Court established a two-part
7 “parallel-requirements” test to determine whether a state-law claim is pre-empted by FIFRA: (1) the
8 state requirement must be *for labeling or packaging*, and (2) it must impose a labeling or packaging
9 requirement that is *in addition to or different from* FIFRA’s requirements. 544 U.S. 431 (2005).
10 Plaintiffs’ claims satisfy both parts of the *Bates* test and are expressly preempted.

11 The first prong of the *Bates* test is satisfied because Plaintiffs’ claims for negligence and strict
12 liability failure to warn were based on purported deficiencies in Roundup’s labeling. *See id.* The
13 second prong of the *Bates* test is satisfied because failure-to-warn claims under California law impose
14 different and additional requirements than FIFRA. Whereas FIFRA requires warnings only about risks
15 associated with “widespread and commonly recognized” uses, 7 U.S.C. § 136(q)(1)(F) & (G),
16 136a(c)(5)(D), California law requires warnings about all potential risks that are “reasonably
17 foreseeable,” CACI No. 1205.

18 **B. Impossibility Preemption**

19 Plaintiffs’ claims are also preempted by FIFRA under the doctrine of impossibility preemption
20 because Monsanto cannot make the label or design changes Plaintiffs seek without prior EPA approval.
21 Federal law preempts state law “where it is ‘impossible for a private party to comply with both state and
22 federal requirements.’” *Mutual Pharm. Co. v. Bartlett*, 570 U.S. 472 (2013). “The question for
23 ‘impossibility’ is whether the private party could independently do under federal law what state law
24 requires of it.” *PLIVA, Inc. v. Mensing*, 564 U.S. 604 (2011). A state tort claim is preempted if it seeks
25 product changes that cannot be made without first obtaining the approval of a federal regulatory agency.
26 *Wyeth v. Levine*, 555 U.S. 555, 568-73 (2009); *Mensing*, 564 U.S. at 617-24; *Bartlett*, 570 U.S. at 480.
27 Thus, “[i]f a private party . . . cannot comply with state law without first obtaining the approval of a
28

1 federal regulatory agency, then the application of that law to that private party is preempted.” *Gustavsen*
2 *v. Alcon Labs., Inc.*, 903 F.3d 1, 9 (1st Cir. 2018).

3 Monsanto moved for summary judgment on this ground. In its order denying summary
4 judgment, the Court found that there were triable issues of fact. After the trial in this matter concluded,
5 the United States Supreme Court issued an opinion holding that the issue of impossibility preemption is
6 one for the court to decide—not a jury. *See Merck Sharp & Dohme Corp. v. Albrecht*, No. 17-290, 2019
7 WL 2166393, 587 U.S. ___ (May 20, 2019). The Supreme Court clarified that the relevant inquiry is
8 whether the relevant federal and state laws “irreconcilably conflict.” *Id.* at *8. Because it is now clear
9 under *Albrecht* that courts must decide the issue of impossibility preemption, the Court here should find
10 that Plaintiffs’ claims are preempted as a matter of law. *See id.*

11 The evidence amply demonstrated that the warnings proposed by Plaintiffs irreconcilably
12 conflict with federal law because Monsanto must obtain approval from the EPA for any label change,
13 and the EPA has considered and rejected the risk that Roundup is carcinogenic on multiple occasions.
14 *See Monsanto’s 3/19/2019 RJN*, Exhibits 1 and 2; *Monsanto’s 4/4/2019 Supp. RJN*, Exhibit 1 and 5
15 through 9. *See Seufert v. Merck Sharp & Dohme Corp.*, 187 F. Supp. 3d 1163, 1169 (S.D. Cal. 2016).
16 Indeed, on April 23, 2019, EPA issued its Proposed Interim Registration Review Decision on
17 Glyphosate concluding that “EPA did not identify any human health risks from exposure to any use of
18 glyphosate.” *Monsanto’s 5/1/2019 RJN*, Exhibit A.¹² EPA expressly repudiated IARC’s glyphosate
19 classification and public comments criticizing its 2016 and 2017 Draft Glyphosate Assessments.
20 Furthermore, in light of EPA’s findings, Monsanto would be in violation of FIFRA’s misbranding
21 provisions if it added the warning that Plaintiffs claim California law requires. *See 7 U.S.C. §§ 136(q),*
22 *136j; see also Nat’l Ass’n of Wheat Growers v. Zeise*, 309 F. Supp. 3d 842 (E.D. Cal. 2018).

23 **VIII. CONCLUSION**

24 For all the reasons stated herein, the Court should grant Monsanto’s motion for judgment
25 notwithstanding the verdict and enter judgment in favor of Monsanto and against Plaintiffs.

26 _____
27 ¹² Although the jury did not hear this evidence, the Court can consider it in determining whether Plaintiffs’ claims were
28 preempted as a matter of law since the question of preemption is one for the Court, not the jury.

1 Dated: June 17, 2019

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